Education

PRICE LIST

October 1993

SJ RESEARCH

GIVING YOU THE TIME TO TEACH

TRAINING

Training courses are available for all SJ Research file server products. Please contact the Training Department for details of the different courses and dates.

UK MAINLAND DELIVERY CHARGES

Small orders will be delivered free of charge by first class post. Should a different method of delivery be required, the appropriate rate will be charged. Delivery of goods outside the UK will be charged at cost.

Large items are sent by overnight carrier. The delivery charge comprises a standard consignment charge plus a charge per item:

Consignment Charge	8.00

Nexus Products		**Econet Products**	
Nexus Disc Sharer	4.50	MDFS	4.50
Router	2.00	Expansion Case	4.00
Hub	2.00	Upgrade Disc	3.50
Junior	2.00	Tape Streamer	4.00
Standard Cable: 100m	4.50	Econet Cable: 100m drum	4.00
Standard Cable: 500m	18.00	Econet Cable: 500m drum	17.00
Lightweight Cable: 100m	4.00		

Major credit cards accepted

SJ RESEARCH

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J1 THE PADDOCKS
347 CHERRY HINTON ROAD
CAMBRIDGE CB1 4DH
TELEPHONE 0223 416715
FAX 0223 416440

All prices in this list are in Pounds Sterling, are exclusive of VAT and apply to goods purchased and delivered in the UK. Orders are only accepted subject to our standard terms and conditions which are available upon request

Please note that the minimum charge for an invoiced order is £20

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SJ RESEARCH

Have you considered spreading the cost?

Installing IT equipment can be expensive. Even worse, restrictions on budgets can mean that even though you have identified the best solution for delivering IT in your school, you are unable to purchase the full range of equipment you need. As a result, a common option is to purchase less hardware and implement an inferior solution.

Leasing could be the option you need!

Leasing allows you to spread the cost of your purchase. This means that YOU CAN AFFORD the right solution when you need it and can provide your children the very best opportunities in IT.

Because you can add extra equipment to your lease at any time, you can ensure that your hardware resources keep pace with the ever increasing changes in computers and IT.

The table below gives an indication of the typical cost of leasing per £1000 worth of equipment you purchase:

Period	Monthly	Quarterly	Annually
24 months	*£47.00*	*£145.00*	*£542.00*
36 months	*£36.00*	*£104.00*	*£387.00*
48 months	*£29.00*	*£84.00*	*£312.00*

The prices quoted here should only be used as a rough guide but they can be used to help you decide if leasing can be of benefit to you.

For more detailed information on leasing, or a specific quote, please contact **Tony Bond** on **0223 416715**. He will be pleased to hear from you.

Please note that the figures given above are for your guidance only. They do not form the basis of an official quotation.